CARDINAL SINS

When a new employee starts working at the restaurant, maître d' Ben Chekroun gives him a list of 129 details ("Monumentally Magnificent Trivialities") to keep in mind at all times—details that he and Le Coze can tell are off seconds after entering the room. It's a constant battle to keep everything consistent and up to the established standards.

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- 1. Not acknowledging guests with eye contact and a smile within 30 seconds. First impressions count!
- Not thanking the guests as they leave. Last impression!
- 3. Not remembering the guests' likes and dislikes!
- **4.** Not opening the front door for guests.
- **5.** Silverware set askew on the tables.
- **6.** Tabletop that isn't picture perfect.
- 7. Forks with bent tines.
- 8. Unevenly folded napkins.
- 9. Chipped glassware.
- **10.** Tables not completely set when guests are being seated.
- **11.** Dead or wilted flowers on the tables.
- **12.** Tables that are not leveled.

- **13.** Salt and pepper shakers that are half empty.
- **14.** Salt or sugar crusted inside the shakers.
- **15.** Carelessly placed items on the tables.
- **16.** Table linen with small holes, rips, or burns.
- **17.** Clutter or junk. Watch the trays, gueridons, etc.
- **18.** Pictures on walls not leveled.
- **19.** Tables not properly cleared.
- 20. Burned-out lightbulbs.
- **21.** Clattering dishes. Be quiet!
- **22.** Dropping china, silverware, or glassware.
- **23.** Murky or smelly water in flower vases.
- 24. Wobbly tables or chairs.
- 25. Broken chairs.

THE DINING EXPERIENCE

- 26. Needing to be center of attention. Give the ego a break!
- **27.** An "I'm doing you a favor" attitude.
- 29. Being too familiar or excessively chatty.
- Having a visible reaction to the amount of the tip.
- **31.** Ignoring obvious attempts to get attention.
- **32.** Making light of a guest's complaint.
- 33. No sense of humor.
- **34.** Orders that arrive incomplete.
- **35.** Not acknowledging guests as soon as they're seated.
- Not providing service to tables in order of their arrival.

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- Wrong pacing: meal service too fast or too slow.
- **38.** Not providing a place for meal debris-e.g., shells!
- **39.** Food sitting visible on gueridon.
- **40.** Necessary condiments that don't arrive with food.
- 41. Lack of eye contact.
- 42. Talking to the order pad.
- **43.** Not repeating each item as the guest orders.
- **44.** Not naming each item as you serve.
- **45.** Addressing the woman as "the lady." (Times are changing!)
- **46.** Thumbs on the plate during service.
- Stacking or scraping dishes in front of guests.

126

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- 48. Approaching a table with another table's dirty dishes
- 49. Entering the guests' conversation without invitation.
- 50. Interrupting or asking questions while a guest's mouth is full.
- 51. Handling silverware by the eating surfaces.
- 52. Holding glasses by the bowl or rim.
- 53. Language that is too formal or casual.
- 54. Asking men for their orders before asking women.
- 55. Not having total focus when at the table.
- 56. Giving guests the feeling of being "processed."
- 57. Not really listening when spoken to.
- 58. Being too hurried to be attentive.

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- 59. Not establishing rapport with the guests.
- 60. Appearing stressed or out of control.
- 61. Not bringing something the guest requests.
- 62. Providing inconsistent service. (Dig down, you can do it.)
- 63. Not bringing a replacement (sugar, butter, etc.) before taking the empty one away
- 64. Not removing extra place settings.
- 65. Inability to answer basic menu questions.

- 66. Not knowing what brands are carried at the bar.
- 67. Placing a cocktail napkin askew or upside down.
- 68. Not warning about hot plates or beverages.
- 69. Dropping plates instead of presenting them.
- 70. Not bringing all the serviceware needed for the menu item.
- 71. Serving with an elbow in the guest's face.
- 72. Inconsistent service methods.
- 73. Not refilling water or coffee.
- 74. Not moving with the "speed of the room."
- 75. Not checking back within a few minutes of serving the course.
- 76. Not visually checking on each table regularly.
- 77. Not clearing one course completely before serving the next (e.g., toast, finger bowls).
- 78. Removing plates before all quests are finished.
- 79. Clearing plates without permission.
- 80. Not clearing plates promptly.
- 81. Vanishing waiters.
- 82. Not continuing to service the table once you have presented the check.
- 83. Watching while the guest completes the credit card slip.
- 84. Dribbling wine on the table while pouring.

- 85. Resting the wine bottle on the rim of the glass.
- 86. Spilling food or beverage.
- 87. Wet, stained, or incorrectly added checks.
- 88. Poor personal sanitation practices (touching, scratching, etc.).
- 89. Standing around doing nothing.
- 90. Using poor grammar when addressing a guest.
- 91. Pointing in the dining room.
- 92. Rattling pocket change.
- 93. Walking past items dropped on the
- **94.** Answering a question with a question.
- 95. Soiled or ill-fitting uniforms
- 96. Filthy footwear.
- 97. Slouching or poor posture.
- Distracting accessories.
- 99. Obvious hangovers.
- Bandages on hand.
- 101. Smelling like cigarettes.
- 102. Excuses for anything-anytime.
- 103. Personal conversations loud enough for guests to hear.
- 104. Whining or complaining.
- 105. Arguments or displayed anger.
- 106. Flirting with guests.

- 107. Speaking in incomplete sentences.
- 108. Not serving hot food hot.
- 109. Cold bread or rolls stale around the edges.
- 110. Incomplete orders.
- 111. Improperly chilled wine or beer.
- 112. Drinks without a stirrer or straw.
- 113. Improper glassware.
- 114. Dried-out or slimy fruit garnish.
- 115. Lukewarm coffee.
- 116. Overly strong or weak iced tea.
- 117. No fresh glass with a fresh drink.
- 118. Water, iced tea, or coffee not promptly refilled.
- 119. Coffee in the
- 120. Pouring anything from a stained container.
- 121. Awkward, improper, or inept wine service.
- 122. Popping a Champagne cork.
- 123. Pouring regular coffee into a cup instead of decaf.
- 124. Not getting the order right the first time.
- 125. Serving the wrong drink.
- 126. Not serving wine promptly.
- 127. Dirty or spotted flatware.
- 128. Crumbs on chairs.
- 129. To be continued ...

CARDINAL SINS

127

Heart And Soul

:177 Page:126

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